

Trey Gardner

Cell: 850-545-8619

HIGHLIGHTS

- Oversaw 25 successful disaster or mission critical mobilizations.
- Over 20 years experience in contracting with an emphasis on Federal Government work.
- Extensive experience in business development, contract management and consulting.
- Secured over 425 negotiated projects within the Federal 8(a) Program.

WORK EXPERIENCE:

CEO

Single Point Energy, LLC.

2020-Current

Tallahassee, FL

- Contractor that deploys energy savings technology under MEP disciplines; Implements Energy as a Service(EaaS) business model; Product Development; Project Management; Oversee daily operations; Create and Implement business development and ongoing sales plan; Maintain relationships with key clients.

Vice President

Ceteris, Inc.

2020-Current

Marianna, FL

- General contractor and engineering firm with primary focus on federal contracting. Project Management; Oversee daily operations; Create and Implement business development and ongoing sales plan; Maintain relationships with key clients.
- Completed federal contracts with the Department of Defense, National Oceanic and Atmospheric Administration, and Department of Transportation.

Vice President

GM Hill Engineering, Inc.

Fall 2016-2019

Jacksonville, FL

- General contractor and engineering firm with primary focus on federal contracting. Project Management; Oversee daily operations; Create and Implement business development and ongoing sales plan; Maintain relationships with key clients;
- Completed federal contracts with the Department of Defense, Department of Justice, Department of Homeland Security, Department of Transportation, and Health and Human Services.

Vice President

Red Hills Partners, LLC.

Fall 2015-Current

Tallahassee, FL

- General contractor with primary focus on federal contracting and consulting. Project Management; Oversee daily operations; Create and Implement business development and ongoing sales plan; Maintain relationships with key clients;
- Manage hospitality, Fitness, contracting, real estate and investments portfolio

Vice President*KaiserKane, Inc.***Fall 2006-2017***Tallahassee, FL/Richmond, VA*

- General contractor with primary focus on federal contracting. Project Management; Oversee daily operations; Create and Implement business development and ongoing sales plan; Maintain relationships with key clients
- Completed federal contracts with the Department of Defense, Department of Justice, Department of Transportation, National Park Service, Fish and Wildlife Service, Washington Headquarters Service, General Services Administration and Health and Human Services.

Managing Member*Gardner Investment Holdings L.L.C.***2009-Current***Tallahassee, FL*

- Real estate and Investment holding company specializing in the development of commercial, hospitality and fitness properties. Business development; Project Management; Handle financial records; Supervise sub-contractors; Help identify new investments; Maintain active role in all aspects of the corporation.

Vice President*Saratoga Investments L.L.C.***2004-2017***Tallahassee, FL*

- Real estate holding company specializing in the development of coastal properties and acreage; Project Management; Handle financial records; Supervise sub-contractors; Help identify new real estate investments; Maintain active role in sales and permitting.

Outside Sales Representative/Sales Manager*Osceola Supply, Inc.***Fall 1998-Fall 2005***Midway, FL*

- Hospital Supply Company. Lead outside salesperson for 6 years; Supervision of outside sales force; Oversaw state and federal clients; Provided technical service to customers; Headed up new product evaluation; Trained new employees; Managed sales team.

V.P. Sales & Marketing*Saratoga Sales and Supply***1991-2001***Tallahassee, FL*

- Business Holding Company. Maintained role as vice-president of sales and marketing; Oversaw state and county fleet contracts; supervised quality control; Created innovative sales program.
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